



Blattmann Schweiz AG and AGRANA Stärke GmbH announce exclusive business partnership for Switzerland and Lichtenstein

We are extremely pleased to inform you about our new strategic partnership with AGRANA Stärke GmbH. With this step we expand our product range and increase the added value for our valued customers.

Blattmann has already been representing the BIO product portfolio of AGRANA Stärke GmbH ("AGRANA") in Switzerland for a year. Together, we have now come to the conclusion to intensify this partnership and to sustainably anchor it in the Swiss market. From **1 January 2022**, we will now additionally and exclusively offer AGRANA's entire conventional product portfolio in Switzerland and Liechtenstein. Our collaboration with Cargill in the cocoa business will continue as usual.

We are very proud to now be able to offer our customers access to an equally broad and deep product range:

- Native starches based on corn, wheat and potato
- Dextrose, glucose and maltodextrins (spray-dried)
- Glucose syrups with a fructose content from 0% to 95%.
- Modified and instant starches
- Clean label starches
- Fibres and proteins
- A broad portfolio of potato products

As the BLATTMANN Group, we always strive to meet our customers' needs in a solution-oriented manner, quickly, with a high level of delivery readiness and reliable customer service. The forward-looking partnership with AGRANA fully unites these maxims: it represents a significant milestone in the expansion of our business activities and ensures the sustainable strengthening and consolidation of our position in the Swiss food market.

Together with AGRANA, we promote values, strategies and ambitions:

- Focus on specialties and organic products
- Contract farming guarantees compliance with high environmental and social standards
- Uncompromising product quality and delivery capability
- Innovation management for solution-oriented product developments
- Customer service, delivery reliability and speed characterise our daily work with our customers
- Long-term and sustainable development of the Swiss market
- Responsibility in the sustainable use of resources increases our contribution to society and the environment

We are convinced that the joint strengths of Blattmann and AGRANA offer you added value. You can count on us to continue to be a reliable partner and to do our utmost to ensure that your needs are fully met in the future.

We will be contacting you in the next few days to discuss the benefits of this move in more detail.

Yours sincerely,

Dr. Catherine Cunin
CEO Blattmann